

## COM 419 Final Study Guide

### Lectures

#### *Week 1*

Communication

Messages & Meaning

Features of Communication

Needs fulfilled

Principles of Communication

Transactional Model of Communication

#### *Week 2*

Conflict

5 Strategies for Ending Disagreement

Sociation

Content vs. Relational vs. Procedural Dimensions

#### *Week 3*

Distributive vs. Relational Power

One-up vs. One-down vs. One-across messages

Conflict Style

#### *Week 4*

Johari Window

Resource-Practice Loop

Communication Ecosystem Cluster Model

#### *Week 5*

Hofstede's Dimensions of Culture

#### *Week 6*

Shalom

Online Disinhibition Effect

Deindividuation Theory

-----MIDTERM-----

#### *Week 8*

Emotion

Amygdala

Hippocampus

Thalamus

Hypothalamus

Prefrontal Cortex

Knapp's Relational Development Model

Dialectical Tensions (the 3 tensions + 2 contexts)

#### *Week 10*

Relational Tension

Non-realistic conflict

Flooding

X-Y-Z Formula

Central vs. Secondary vs. Cardinal traits

Aggression traits

Bullying

#### *Week 11*

Interpersonal Perception

First- vs. Second-Order realities

Selective Perception

Stages of Perception

Attribution Theory

Perceptual Saliency

Internal vs. External Attribution

Fundamental Attribution Error

#### *Week 12*

Hearing vs. Listening

Listening Styles

Littlejohn's Listening Skills

#### *Week 14*

Effectiveness of Apologies

Reconciliation

Restorative Justice

Retributive Justice

### Readings

*Wing*

Neutrality

*Stone, et al. (2010)*

The Three Conversations

*McNeil*

Reconciliation

Contact Theory

### **Final Exam Essay (as agreed upon in our negotiation):**

Paragraph 1: What was the concept (and if applicable, assignment that went with it) that helped you re-evaluate how you do conflict? Why?

Paragraph 2: How will you apply this concept in your own life? What are two goals you can have implementing this concept and how will you go about implementing it?

**EXAM FORMAT**

60 pts - Multiple Choice

40 pts - Final Exam Essay (prompt above)

100 pts - TOTAL

*Normal exam (not this exam):*

*60 pts - Multiple choice*

*20 pts - Short Answer (4 x 5 pts. each)*

*20 pts - Long Answer (1 x 20 pts.)*